



**MEMORANDUM OF UNDERSTANDING
BETWEEN
THE ENVIRONMENTAL SERVICES ASSOCIATION (“ESA”)
AND
THE INSTITUTE OF WASTES MANAGEMENT (“IWM”)**

1. ESA is the UK’s sectoral trade association for enterprises engaged in management of waste and secondary resources. IWM is the UK’s sectoral professional institute for individual managers of waste and secondary resources.
2. To help the industry to respond in as effective, positive and environmentally sustainable manner as is practicable to the challenge of delivery compliance with the National Waste Strategies across the United Kingdom, ESA and IWM wish to work in closer co-operation.
3. Regular liaison meetings will be scheduled at senior levels between ESA and IWM. The Chairman of ESA and President of IWM should be present together for at least two of these liaison meeting during any year of office and the Chief Executives of both organisations should aim to attend all liaison meetings. No more than four people should represent each organisation during such meetings. Liaison meetings will seek to enhance the practical relationship between the organisations and improve mutual understanding of the organisations’ policies.
4. IWM will respect ESA’s mandate to represent the commercial interest of the industry and ESA will respect IWM’s mandate to develop the professional status of people employed within the industry.
5. IWM will continue to organise its Annual Exhibition and Conference currently held at Torbay. IWM and ESA will seek to develop a clear identity for ESA within the overall context of the Exhibition and Conference and both organisations intend to develop this identity year on year.
6. ESA and IWM will seek to co-ordinate training programmes so that high quality and relevant training is provided on a cost effective basis without avoidable duplication. Consideration will be given to the possible merging of the organisations’ training programmes into a joint venture.
7. Each organisation will encourage eligible enterprises/people to join the other organisation.

Signed this 8th day of May 2001

Roger Hewitt
President, IWM

Stephen Jenkinson
Chairman, ESA